



**養和醫療**  
HKSH MEDICAL GROUP

For Immediate Release

**HKSH Medical Group Strengthens Cross-border Cancer Management Services  
Partnership with FWD Hong Kong to Launch Cross-border Doctors Consultation and  
Designated Case Nurse Services**

(6 May 2025, Hong Kong) The HKSH Medical Group (HKSH) is committed to expanding its cross-border diagnosis and treatment services. Following the launch of pioneering patient's case and rehabilitation planning consultation services in collaboration with FWD Hong Kong (FWD) in 2020, which includes free second medical opinion consultations, personalised case planning consultation, and tailored rehabilitation plan recommendations, HKSH will further extend its high-quality services to mainland China. With the addition of cross-border doctor-to-doctor tele-opinion and dedicated case nurse follow-up services, the collaboration aims to provide even more comprehensive health protection for patients.

**Dr Walton Li, Chief Executive Officer of HKSH Medical Group and Medical Superintendent of Hong Kong Sanatorium & Hospital, said,** "The HKSH Cancer Centre in Happy Valley and Island East is equipped with cutting-edge medical technology, including the introduction of the first proton therapy system in Hong Kong and the Greater Bay Area. The HKSH Cancer Centre is also supported by a multidisciplinary team of specialists, providing comprehensive oncology diagnosis, treatment, and rehabilitation services in a one-stop setting. Through this enhanced collaboration with FWD, we are expanding our patient's case and rehabilitation planning consultation services and strengthening cross-border medical services to deliver timely, high-quality professional care to even more patients. This initiative further reinforces our commitment to holistic patients care, empowering patients to regain their health and confidence in life."

**Cross-border healthcare solutions to meet growing GBA demand**

Demand for cross-border medical services within the Greater Bay Area ("GBA") is increasing. A recent survey reveals that over 76% of respondents recognise the benefits of having more treatment choices through cross-border options<sup>1</sup>. **Mr. Ken Lau, Managing Director of Greater China & Hong Kong Chief Executive Officer, FWD, said,** "With greater integration within the GBA, there is a growing need for medical protection that extends across GBA cities in mainland China, Hong Kong and Macau. True to our customer-led approach, FWD is launching new cross-border medical solutions and services, allowing customers to enjoy quality healthcare support free of geographical constraints. We are also delighted to celebrate our five-year partnership with HKSH Medical Group by launching a market-first cross-border management programme, further strengthening our support capabilities and comprehensively addressing our customers' needs."

<sup>1</sup> Youth Research Centre, The Hong Kong Federation of Youth Groups: Enabling Robust Cross-border Health Services for Hong Kong Residents, December 2024.

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Members of HKSH Medical Group:

Hong Kong Sanatorium & Hospital | HKSH Healthcare | HKSH Eastern Medical Centre | HKSH Cancer Centre

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## Strengthened collaboration with FWD to expand support services

FWD and HKSH are committed to providing top-tier medical support services. As the partnership reaches its five-year milestone, patient's case and rehabilitation planning consultation services will be further expanded and refined, with the addition of two major support services for patients<sup>2</sup>:

- **Concierge service:** A dedicated case nurse assigned by HKSH will oversee and coordinate patients' entire treatment plan.
- **Cross-border doctor-to-doctor tele-opinion:** HKSH collaborates with designated hospitals in mainland China to conduct cross-border doctor-to-doctor tele-opinion service, providing professional cross-border medical advice based on patients' medical conditions and needs to ensure optimal treatment.

**Mr Kelvin Yu, Chief Product Officer for FWD Hong Kong & Macau**, noted, "The growing number of cancer-related claims cases in the past year<sup>3</sup> reflect the growing demand for cancer treatment and protection among our customers. This strengthened collaboration will further combine FWD's flexible insurance solutions with HKSH's top-tier medical services, bringing more comprehensive and quality health protection to our customers across prevention, diagnosis, treatment, and rehabilitation, ultimately enhancing their quality of life."

**Dr Joseph Chan, Chief Medical Officer of HKSH Medical Group and Deputy Medical Superintendent of Hong Kong Sanatorium & Hospital**, said, "At HKSH, our mission has always been to deliver premium, high-quality medical services. Our collaboration with FWD currently covers a comprehensive range of services, including free second medical opinion consultations, personalised treatment planning, tailored rehabilitation programme recommendations, as well as professional nutritional and dietary advice. From diagnosis to rehabilitation, each case will be coordinated by a dedicated nurse, allowing patients who cross borders to seek medical care in Hong Kong to experience top-notch medical services and receive treatment with peace of mind."

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### **About HKSH Medical Group**

Officially launched in September 2017, HKSH Medical Group, through its operating members, adopts a multi-faceted, coordinated approach to promote public health and advanced medicine through relentless efforts in clinical excellence, medical training and research as well as public health education. Members of the Group, including Hong Kong Sanatorium & Hospital, HKSH Healthcare, HKSH Eastern Medical Centre and HKSH Cancer Centre, are dedicated to offering top-quality holistic care to patients, upholding the motto 'Quality in Service, Excellence in Care.' Established in 1922, Hong Kong Sanatorium & Hospital is one of the key members of HKSH Medical Group and a leading private hospital in Hong Kong. Living up to its motto of 'Quality in Service, Excellence in Care', the Hospital is committed to serving the public as well as promoting medical education and research.

For more information about HKSH Medical Group, please <http://www.hksh.com>.

### **About FWD Hong Kong**

FWD Hong Kong is part of the FWD Group, a pan-Asian life and health insurance business that serves approximately 30 million customers across 10 markets\*. FWD Hong Kong is firmly positioned as a top five pan-Asian insurer by business scale in Hong Kong^.

FWD Hong Kong has been assigned strong financial ratings by international agencies. It offers life and medical insurance, employee benefits, and financial planning.

FWD's customer-led and digitally enabled approach aims to deliver innovative propositions, easy-to-understand products and a simpler insurance experience. Established in 2013, the company operates in some of the fastest-growing insurance markets in the world with a vision of changing the way people feel about insurance.

For more information about FWD Hong Kong, please visit <http://www.fwd.com.hk>.

\* Includes BRI Life in Indonesia

^According to Provisional Statistics on Hong Kong Long Term Insurance Business - January to September 2024, Insurance Authority of Hong Kong, as well as FWD's own assessment based on market information, FWD ranks among the top five in both new business FYP ranking and new business case count. Calculated based on individual and group businesses. Pan-Asian insurers refer to multinational insurers currently having a well-established operation in the Asian market with multiple distribution channels.

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**Photo Caption :**

Dr Walton Li, Chief Executive Officer of HKSH Medical Group and Medical Superintendent of Hong Kong Sanatorium & Hospital (second from right); Chief Medical Officer of HKSH Medical Group and Deputy Medical Superintendent of Hong Kong Sanatorium & Hospital (first from right); Mr Ken Lau, Managing Director of Greater China and Hong Kong Chief Executive Officer, FWD (second from left); and Mr Kelvin Yu, Chief Product Officer for FWD Hong Kong & Macau (first from left), jointly announce the expanded one-stop cancer support by HKSH Medical Group and FWD Hong Kong”.



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